

Message Text

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PAGE 01 ABU DH 00613 090522Z

14

ACTION NEA-10

INFO OCT-01 EUR-12 EB-07 ISO-00 /030 W

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R 090442Z MAR 76

FM AMEMBASSY ABU DHABI

TO USDOC WASHDC

INFO SECSTATE WASHDC 4044

AMEMBASSY ATHENS

AMCONSUL DHAHRAN

AMEMBASSY DOHA

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY MANAMA

UNCLAS ABU DHABI 0613

E.O. 11652: NA

TAGS: BEXP TC

SUBJ: A/E AND CONTRACTORS BUSINESS OPFR SHOW & SELL MISSION

REF: USDOC 03815

1. SUGGESTED TIMING FOR UAE PORTION OF SUBJECT MISSION
IS FINE WITH EMBASSY, WITH EMBASSY COMMERCIAL
OFFICE IN DUBAI, AND WITH ABU DHABI AND DUBAI CHAMBERS
OF COMMERCE.

2. HOTEL RESERVATIONS OBTAINED AS FOLLOWS:
ABU DHABI HILTON - MAY 14, 15, 16 - 2 SINGLES, 7 DOUBLES.
(THIS IS EVERYTHING THAT HILTON HAS AVAILABLE).
DUBAI INTERCONTINENTAL - MAY 17, 18, 19 - 16 SINGLES.

3. NO DEPOSIT IS REQUIRED FOR ROOMS BUT BOTH HOTELS
WANT LIST OF NAMES OF INDIVIDUALS AND THEIR FIRMS AS SOONS
AS POSSIBLE. FOR ROOMS AT HILTON, EMBASSY REQUESTS
USDOC MAKE ROOM ASSIGNMENTS.

4. EMBASSY REQUESTS NOTIFICATION OF EXACT NUMBER OF
ROOMS REQUIRED AS PROMPTLY AS POSSIBLE -AS
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PAGE 02 ABU DH 00613 090522Z

DROPPING RESERVATIONS ON SHORT NOTICE WILL ONLY HURT

OUR GOOD RELATIONS WITH HOTELS.

5. EMBASSY CONSIDERS EARLY ARRIVAL OF BROCHURES ON INDIVIDUAL MISSION FIRMS (SUCH AS WERE PROVIDED FOR RECENT IOWA IOGA MISSION) ESSENTIAL. BROCHURES SHOULD BE IN SIMPLE NON-TECHNICAL LANGUAGE. IF TRANSLATION OF BROCHURES INTO ARABIC WILL GREATLY DELAY THEIR ARRIVAL, BELIEVE TRANSLATION CAN BE DISPENSED WITH (INSOFAR AS ABU DHABI AND DUBAI ARE CONCERNED).

6. EMB REQUESTS SCHEDULE OF ADVANCE MAN AS SOON AS IT IS KNOWN.

7. HOTEL LOBBIES IN ABU DHABI WILL BE AVAILABLE AT NO COST BASIS FOR CONFERENCE AREA. HOWEVER THERE IS VERY LITTLE SPACE IN THESE LOBBIES TO SET UP TABLES OF DISPLAYS. PARTICIPANTS WOULD ALSO BE AWARE CONFERENCES HELD IN LOBBIES WILL NOT BE TERRIBLY PRIVATE. IN BOTH HOTELS CONFERENCE ROOMS OFF THE MAIN LOBBY ARE AVAILABLE, BUT THEY WILL HAVE TO BE RESERVED IN ADVANCE, AND THEY WILL NOT BE CHEAP.

8. PLEASE DEFINE AT AN EARLY DATE EXACTLY WHICH "USUAL MISCELLANEOUS ITEMS" MENTIONED IN PARA 2 REFTTEL WILL BE REQUIRED AS WHAT IS "USUAL" IN OTHER CITIES IS OFTEN "UNUSUAL" HERE. DUBAI OFFICE IN PARTICULAR WILL HAVE DIFFICULTY PROVIDING MUCH IN THE WAY OF SUPPLIES OR EQUIPMENT AS IT HAS ONLY RECENTLY OPENED AND IS STILL NOT FULLY EQUIPPED.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 09 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ABUDH00613
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760088-0546
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760382/aaaacudc.tel
Line Count: 91
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 31 AUG 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <31 AUG 2004 by meiwc>; APPROVED <08 DEC 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: A/E AND CONTRACTORS BUSINESS OPFR SHOW & SELL MISSION
TAGS: BEXP, TC
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006